



**For Immediate Release**

**PRESS RELEASE**  
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## **Vanu®, Inc. signs multi-million dollar contract with Tata Teleservices Limited**

**NEW DELHI, India and CAMBRIDGE, Mass.– August 29, 2011** – Vanu®, Inc., ([www.vanu.com](http://www.vanu.com)) the leading software radio innovator in the wireless infrastructure industry, and Tata Teleservices Limited (TTL), have signed a contract for the supply of a radio access network solution for deployment in the Tata DOCOMO network.

Talking about this contract, **Mr AG Rao, Executive President, Enterprise Business & Technology, Tata Teleservices Limited**, said, "We have chosen Vanu's products and technology to address challenges that conventional technologies cannot, as part of our continuing attempt to provide better service quality to our customers in urban areas. As the technology is cost-effective and readily-deployable, this should see our customers get a superior telecom experience in quick time."

The deployment of the Vanu's radio access network solution will enhance coverage and capacity of the network considerably and will also improve the return on investment (ROI) of TTL. The solution will address the challenge of cost-effective enterprise, SME and Hotspot in-building coverage requirements in the 1800 MHz frequency band. This commercial contract involves supply, deployment and managed services of the network.

**Dr Vanu Bose, President and CEO, Vanu, Inc.**, said, "The introduction of our solution will enable Tata DOCOMO to provide a superior offering to their customers. Our focus is on providing solutions for areas which are not possible to cover cost-effectively with currently available technology. We use our software-radio technology to rapidly innovate solutions for these applications."

With India being the world's second-largest and fastest-growing mobile customer market, it has become a key challenge for the operators to focus on innovative solutions to provide quality coverage in a cost-effective manner. The Vanu solution will help TTL achieve both of these goals.

### **About TTL**

Tata Teleservices Limited spearheads the Tata Group's presence in the telecom sector. The Tata Group includes over 90 companies, over 395,000 employees worldwide and more than 3.5 million shareholders. Incorporated in 1996, Tata Teleservices is the pioneer of the CDMA 1x technology platform in India. It launched mobile operations in January 2005 under the brand name **Tata Indicom** and today enjoys a pan-India presence through existing operations in all of India's 22 telecom Circles. Tata Teleservices Limited has also become **the first Indian private telecom operator to launch 3G services in India** under the brand name Tata DOCOMO, with its recent launch in all the nine telecom Circles where it bagged the 3G license. Tata Teleservices Limited also has a significant presence in the GSM space, through its joint venture with NTT DOCOMO of Japan, and offers differentiated products and services under the **Tata DOCOMO** brand name. Tata DOCOMO has rolled out GSM services in 18 telecom Circles where it received spectrum from the Government of India, Late last year, TTL also became the first private telecom operator to launch 3G services in India on the GSM platform, rolling out services in all nine telecom Circles where the Company won the 3G license.

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**About Vanu, Inc.**

Vanu, Inc. ([www.vanu.com](http://www.vanu.com)) provides wireless infrastructure solutions for commercial carriers and government customers, focusing on coverage needs where current technology does not provide a cost effective solution for carriers today. Vanu utilizes its patented software-radio technology to rapidly innovate new cost effective solutions for these coverage needs. Vanu, Inc. pioneered the commercialization of software-radio technology with the Anywave Base Station, the first US Federal Communications Commission (FCC)-certified software radio. Vanu was founded in 1998 and is based in Cambridge, Massachusetts with offices in Gurgaon and Bangalore.