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Vanu® Introduces the Anywave® MultiRAN – Wireless Industry’s First Software Radio Shared Active Infrastructure Solution

Cost effective radio access network (RAN) product designed for low ARPU regions

NEW DELHI, India and CAMBRIDGE, Mass. – March 18, 2008 – Breaking new ground in wireless infrastructure solutions for global operators, Vanu, Inc. (www.vanu.com) announced today at *Convergence India 2008* the launch of the Vanu Anywave® MultiRAN, a software radio, shared, multi-operator radio access network (RAN). The product provides a cost-effective RAN network solution for low ARPU wireless markets and enables new carriers to rapidly enter a market without the time and expense of a traditional network build.

Until now, sharing conventional radio access networks was difficult. Loss of control over network management functions and technology roadmap decisions all but eliminated the operators' ability to differentiate service offerings based on technology improvements or on competitive feature sets within the network. Unlike previous shared active infrastructure arrangements, Vanu's Anywave MultiRAN is the first cellular system to provide the cost savings of a shared network while enabling each operator to maintain independent management control and technological roadmap improvements.

"Indian wireless operators face a unique combination of challenges: explosive growth coupled with a large rural population and some of the lowest ARPU's in the world," said Dr. Vanu Bose, Vanu, Inc's chief executive officer. "If each operator were to build out its own rural network with traditional technologies, it would be very hard for any of them to earn a return on their investment. Vanu's Anywave MultiRAN allows the individual carrier to provide service in these areas while reducing cost and maintaining competitive differentiation."

The Anywave MultiRAN allows each operator sharing the system to independently monitor and modify network parameters like a traditional standalone network. Additionally, the individual operator independently controls upgrades to their network without affecting other operators using the same system. For example, one operator can migrate to a new air-interface standard through remote software downloads to the system, independently of the decisions made by other operators sharing the Anywave MultiRAN system.

Providing both CAPEX and OPEX savings, the Anywave MultiRAN savings in CAPEX and OPEX primarily result from dividing among two or more operators the cost of one physical access network which includes all the expenses for both the RAN and supporting "passive" equipment such as cell towers and backup generators. Additional OPEX savings from using the Anywave software radio products include: reduced site visits for maintenance, lower cooling requirements and utility costs with the largest single OPEX saving from the utilization of a shared IP backhaul for the signaling and traffic of all air interface standards from all service operators.

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About the Vanu Anywave MultiRAN

The core of the Vanu Anywave MultiRAN is the Vanu Anywave software radio platform which performs the entire signal processing for each wireless standard entirely in software. The Vanu Anywave MultiRAN platform enables capabilities that current infrastructure sharing cannot provide including:

- **Standards Independence:** Using the software radio technology underlying the Vanu Anywave® BaseStation, the Vanu Anywave MultiRAN runs several communications standards or services at the same time on a shared, cost-effective base station;
- **Management Control:** Operators sharing the Vanu Anywave MultiRAN manage their individual system as a dedicated cellular network with every control, alarm, and service flow directed to the operator's OSS;
- **CAPEX and OPEX Cost Savings:** Vanu's Anywave MultiRAN enables construction of a single RAN to support multiple operators, reducing CAPEX and OPEX for each operator. Remote software maintenance and shared IP backhaul are two of the primary drivers of additional OPEX savings; and
- **Sustainable Competitive Advantage:** Operators determine their own technology roadmap managing individual choice of standards via the shared active infrastructure provided by the Vanu MultiRAN.

The Vanu Anywave MultiRAN cellular system currently supports standards at the 850, 900, 1800 and 1900 MHz bands and both CDMA and GSM operation.

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Editor's Note: Vanu, Inc. will demonstrate the Vanu Anywave MultiRAN at Convergence India 2008 from March 19-21 in Booth # E-150; Hall 12 A

About Vanu, Inc.

Vanu, Inc. (www.vanu.com) is the developer of the Anywave Base Station, the first U.S. Federal Communications Commission (FCC)-certified software radio. The Anywave Base Station provides significant advantages over traditional equipment designs including: simultaneous operation of multiple wireless standards on a single platform; the use of general purpose, open standard servers rather than proprietary hardware; remote software downloads to add system capacity and migrate to future standards; decreased backhaul costs; and a full range of additional capital and operating cost savings. These benefits come from implementing the high-speed signal processing functions of the base station as a portable software application running on Linux, eliminating the need for specialized signal processing hardware. The company delivers Anywave radio access network solutions, licenses its software, and provides design consulting to service providers, system integrators and wireless OEMs. Vanu was founded in 1998 and is based in Cambridge, Massachusetts.