



FOR IMMEDIATE RELEASE

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**Vanu, Inc.® to Launch MultiRAN Virtual Base Station (vBTS) at India
Telecom**

*First Commercially Available vBTS for use in Shared Active Infrastructure RAN
Solutions*

Cambridge, MA and New Delhi, India — December 11, 2008 — Vanu, Inc., a leading provider of infrastructure solutions for cellular operators, today announced the commercial launch of MultiRAN. MultiRAN is the first commercially available RAN solution that enables active infrastructure sharing through the utilization of virtual BTS platforms.

Taking advantage of Vanu Inc's software RAN technology, MultiRAN was developed to support multiple virtual base stations (vBTS) running on a single BTS hardware platform. The expense of antennas, BTS electronics, and backhaul can all be shared.

Just as enterprise virtualization has made it easier to manage datacenter assets, reduce the consumption of datacenter resources (floor space, power, etc.), and simplify software releases through standardization, a vBTS enables operators to share network infrastructure. Virtual base stations allow operators to run separate networks and upgrade their offerings or increase capacity on an independent basis. Each operator's vBTS is isolated from the others' providing security and independence for each virtualized RAN.

With MultiRAN, operators can minimize their expenses by sharing the costs of cellular sites and equipment, while continuing to offer differentiated competitive services. Additionally, infrastructure providers can model new businesses around hosting mobile operators who choose not to build out their own RAN infrastructure. Unlike traditional sharing solutions, MultiRAN also provides a separate management interface for each operator, allowing for independent operator control, performance monitoring and competitive differentiation. MultiRAN provides all of the standard interfaces, allowing connections to existing switch interfaces and core network components, so operators can start taking advantage of active BTS sharing with their GSM networks today.

"We developed MultiRAN Virtual Base Stations specifically to address the uniquely Indian challenge of extremely low ARPU coupled with explosive growth," said Vanu Bose, President and CEO of Vanu, Inc. "Infrastructure



sharing makes rural expansion economically feasible, and virtualization facilitates competitive differentiation at a level existing sharing solutions cannot support.”

About Vanu

Vanu, Inc. is the developer of the Anywave® Base Station, the first U.S. Federal Communications Commission (FCC)-certified software radio for both CDMA and GSM standards. The company delivers Anywave radio access network solutions, licenses its software, and provides design consulting to service providers, system integrators, and wireless OEMs. Founded in 1998, Vanu is based in Cambridge, MA, with additional offices in India. For more information, please visit www.vanu.com